

# KOLADE VICTOR ABOBARIN

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## EDUCATION

### BAYLOR UNIVERSITY, Waco, Texas

Expected Graduation: 05/27

MBA & M.Sc. in Information Systems | GPA: 4.0

**Relevant Courses:** Information Systems Analysis & Design, Advanced Python for Analytics, Database Management Systems, Business Analytics for Decision Making, Corporate Finance, Operations Management, Strategic Management

### OBAFEMI AWOLOWO UNIVERSITY, Ile-Ife, Nigeria

Dec 2021

BSc. Civil Engineering | GPA: 3.3

## PROFESSIONAL EXPERIENCE

### DI9ITAL LIMITED - Bristol, UK

#### Product Manager

Mar 2025 – Jun 2025

- Owned end-to-end product discovery and delivery across 5 concurrent client engagements, translating customer insights into PRDs, system requirements, and delivery roadmaps that reduced engineering rework by 30%
- Primary product owner across founders, clients, designers, and engineers, aligning priorities and execution plans to support client renewals and \$80K+ in contract value
- Designed scalable product architectures using reusable components and data-driven user flows, improving onboarding efficiency by 50% across multiple client implementations

### BLUESHIRT INC. - Quezon City, Philippines

#### Product Manager & Bubble Developer

Jul 2022 – Feb 2025

- Product lead for core marketplace workflows across onboarding, job matching, recruiter, and monetization workflows, partnering with design, marketing, and backend engineering teams to support a platform serving 10,000+ users
- Redesigned onboarding and recommendation logic using skills-based and experience matching, improving job match accuracy by 40% and increasing successful applications across the marketplace
- Owned backlog prioritization and product analytics, driving a 150% performance improvement and 2x growth in monthly active users within six months
- Led migration of legacy data and features from Bubble to a Node.js backend, transferring 10,000+ user accounts and hundreds of thousands of associated records through a 3-month dual-run plan that maintained 99% platform uptime
- Launched revenue-generating payment and subscription workflows, integrating Maya payment API to take the platform from \$0 to \$120K+ ARR
- Partnered with backend and data teams to deploy ML/OCR pipelines for resume parsing, improving accuracy by 35% and reducing manual recruiter review effort

### AZA GLOBAL INC. - Lagos, Nigeria

#### Product Manager

Jan 2022 – Jun 2022

- Owned product strategy and 0→1 execution for QPay, acquiring 500+ users and processing \$5K+ in transaction volume within the first month
- Designed and implemented KYC/AML and anti-fraud workflows, reducing chargeback risk by 40% while strengthening regulatory compliance
- Established bi-weekly release cadence and funnel instrumentation, reducing time-to-first-transaction to under 24 hours

## PROJECT

### Sophie.ai

Jan 2025 – Jun 2025

- Led 0→1 development of a real-time AI voice agent platform using the LiveKit Python agent framework, enabling autonomous reasoning, decision-making, and execution of complex business workflows tailored to healthcare practices
- Designed and implemented agent-driven automations that orchestrate conversational logic, system actions, and backend integrations to support end-to-end healthcare processes, optimizing for latency, reliability, and operational accuracy

## SKILLS

**Product & Strategy:** Product Strategy & Roadmapping, Technical Program Management, PRDs & Requirements, User Research & Customer Discovery, Stakeholder Management, Agile/Scrum, Backlog Prioritization, Cross-Functional Leadership (Eng, Data, UX), Product Analytics, Experimentation & A/B Testing, Go-to-Market Planning

**AI/Technical Skills:** LLMs & Prompt Engineering, Agentic AI Systems, Workflow Automation Architectures, LangChain, LiveKit (Python Agents, WebRTC), Speech-to-Text Systems, API Design & Integrations, Python, SQL, ML/OCR Pipelines, Cloud Platforms (AWS, GCP)

**Tools & Domain Knowledge:** Jira, Confluence, GitHub, Postman, Figma, Firebase Console, Data Analysis, Enterprise SaaS Systems, API-First Product Design, User Workflow Mapping, AI Product Enablement & Adoption Metrics